

Business Migration South Australian Exporting



This information is for provisional or permanent business visa holders, who have been nominated by the state and are seeking to export goods or services from South Australia.

Doing business in South Australia

Starting your own business in South Australia may be one of the most exciting choices in your life. The potential rewards are significant, especially if you have researched the current business opportunities available in the South Australian market.

Qualifying business

Under the business migration program, the type of business you operate is your choice. However you need to ensure that Australia's legislation does not restrict you from operating your proposed business.

You should check that you satisfy any licensing, registration or residency requirements that may be applicable to your business.

If you are planning to operate an export business there are professional providers that specialise in providing advice and documentation services.

ablis.business.gov.au/pages/home.aspx

Getting the basics about 'How to Export'

There are a number of organisations that provide specific information and resources to help you export products or services from South Australia.

www.statedevelopment.sa.gov.au

Before approaching a supplier

Before seeking a supplier you will need to know the following information:

- Details or specifications about the required product(s) or services.
- Indicative volumes of product required in a defined timeframe (frequency)
- Indicative price points at which the product is required in order to make the business financially viable e.g. knowing the cost, insurance and freight (CIF) requirements.
- Market knowledge of the product or service you wish to export. The distribution channels you will use to reach your target market.

How to find South Australian goods and services for export

Australian Industry Capability Network

This website directory details more than 5,000 South Australian suppliers and allows you to search by product or service. Select South Australia and search by key words to identify potential suppliers.

gateway.icn.org.au/

South Australian Food and Beverages

This website includes a directory of South Australian food and beverage providers including wine.

foodsouthaustralia.com.au/directory/products/

Australian Government's Buyers Directory

Use this website directory to search for products or services that are available to buy or export in South Australia. Select 'SA' under the state tab.

www.austrade.gov.au/suppliersearch.aspx?folderid=1736

Training courses on exporting from South Australia

Exporting requires specialised knowledge. There are a number of training courses available in South Australia of varying length and complexity. A one day option is provided through the Workers Education Association of Australia (WEA) program.

www.wea-sa.com.au

Government services

Austrade provides information on how to export at www.austrade.gov.au/How-to-export as well as information about doing business in different overseas markets at www.austrade.gov.au/Export-Markets

Austrade also provides tailored assistance from their overseas network to Australian businesses that are ready to export.

Are you export ready?

The Export Readiness Indicator is a useful tool to assist potential exporters determines their level of understanding and capacity to export.

www.statedevelopment.sa.gov.au/industry/small-business

Being ready to export includes:

- Finding and negotiating a supply of products or services within Australia
- Having an established business with funds for overseas marketing
- Having the necessary support for overseas customers.

IMMIGRATION SOUTH AUSTRALIA

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For further information, please contact us at:
Immigration South Australia, GPO Box 320, Adelaide SA 5001, Australia Telephone: +61 8 8303 2420

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www.migration.sa.gov.au

